

*Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.*

## **i-CONTROL HOLDINGS LIMITED**

### **超智能控股有限公司**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock code: 8355)**

## **FIRST QUARTERLY RESULTS ANNOUNCEMENT FOR THE THREE MONTHS ENDED 30 JUNE 2019**

### **CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE “STOCK EXCHANGE”)**

**GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.**

**Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.**

*This announcement, for which the directors (the “**Directors**”) of i-Control Holdings Limited (the “**Company**”) collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the “**GEM Listing Rules**”) for the purpose of giving information with regard to the Company and its subsidiaries (collectively referred to as the “**Group**”). The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this announcement is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this announcement misleading.*

*This announcement will remain on the “Latest Company Announcements” page of the website of GEM at [www.hkgem.com](http://www.hkgem.com) for a minimum period of 7 days from the date of publication and on the website of the Company at [www.i-controlholdings.com](http://www.i-controlholdings.com).*

The board of Directors (the “**Board**”) of the Company is pleased to present the unaudited condensed consolidated results of the Group for the three months ended 30 June 2019 (the “**Period**”), together with the comparative unaudited figures for the corresponding period in 2018 as follows:

**CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**

*For the three months ended 30 June 2019*

		<b>Three months ended 30 June</b>	
		<b>2019</b>	2018
	<i>Notes</i>	<b><i>HK\$'000</i></b>	<i>HK\$'000</i>
		<b>(Unaudited)</b>	(Unaudited)
Revenue	3	<b>33,238</b>	29,690
Cost of inventories sold		<b>(17,534)</b>	(18,050)
Staff cost		<b>(7,722)</b>	(7,016)
Depreciation		<b>(841)</b>	(815)
Other income and gain, net	3	<b>54</b>	97
Other operating expenses		<b>(4,560)</b>	(1,787)
Finance costs		<b>(294)</b>	(240)
		<hr/>	<hr/>
Profit before taxation		<b>2,341</b>	1,879
Income tax expenses	5	<b>(1,190)</b>	(516)
		<hr/>	<hr/>
Profit for the period		<b>1,151</b>	1,363
Other comprehensive income			
Item that may be reclassified			
subsequently to profit or loss:			
Exchange differences arising on			
translating foreign operations		–	(17)
		<hr/>	<hr/>
Total comprehensive income for the period		<b>1,151</b>	1,346
		<hr/> <hr/>	<hr/> <hr/>
Earnings per share			
Basic and diluted	7	<b>HK0.12 cents</b>	HK0.14 cents
		<hr/> <hr/>	<hr/> <hr/>

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

*For the three months ended 30 June 2019*

	Attributable to the owners of the Company					Total <i>HK\$'000</i>
	Share capital <i>HK\$'000</i>	Share premium <i>HK\$'000</i>	Merger reserve <i>HK\$'000</i>	Translation reserve <i>HK\$'000</i>	Retained profits <i>HK\$'000</i>	
At 1 April 2018 (audited)	10,000	55,344	10,817	148	59,021	135,330
Profit and total comprehensive income for the period	—	—	—	(17)	1,363	1,346
At 30 June 2018 (unaudited)	<u>10,000</u>	<u>55,344</u>	<u>10,817</u>	<u>131</u>	<u>60,384</u>	<u>136,676</u>
At 1 April 2019 (audited)	<b>10,000</b>	<b>47,344</b>	<b>10,817</b>	<b>(110)</b>	<b>82,524</b>	<b>150,575</b>
Profit and total comprehensive income for the period	—	—	—	—	<b>1,151</b>	<b>1,151</b>
At 30 June 2019 (unaudited)	<u><b>10,000</b></u>	<u><b>47,344</b></u>	<u><b>10,817</b></u>	<u><b>(110)</b></u>	<u><b>83,675</b></u>	<u><b>151,726</b></u>

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

*For the three months ended 30 June 2019*

### 1. CORPORATE INFORMATION AND BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The Company was incorporated in the Cayman Islands on 21 August 2014 as an exempted company with limited liability under the Companies Law, Chapter 22 (Law 3 of 1961, as combined and revised) of the Cayman Islands. The registered office of the Company is Estera Trust (Cayman) Limited, Clifton House, 75 Fort Street, Grand Cayman KY1-1108, Cayman Islands and its principal place of business is Units A&B, 12/F, MG Tower, 133 Hoi Bun Road, Kwun Tong, Kowloon, Hong Kong. The Company is engaged in investment holding while its principal subsidiaries are principally engaged in provision of multimedia audiovisual solutions and related system integration services.

The Company's shares ("**Shares**") have been listed on GEM since 27 May 2015 (the "**Listing**"). The Directors consider that the Company's immediate and ultimate holding company is Phoenix Time Holdings Limited, which is incorporated in the British Virgin Islands (the "**BVI**").

The Company's financial statements are presented in Hong Kong dollars ("**HK\$**"), which is the Company's functional and presentation currency. Other than the subsidiaries established in the People's Republic of China (the "**PRC**") and Singapore whose functional currency is Renminbi and Singapore dollar respectively, the functional currency of the Company and other subsidiaries is HK\$.

### 2. SIGNIFICANT ACCOUNTING POLICIES

The Company's unaudited condensed consolidated financial statements for the three months ended 30 June 2019 have been prepared in accordance with Hong Kong Financial Reporting Standards ("**HKFRSs**") issued by the Hong Kong Institute of Certified Public Accountants and the applicable disclosures required by the GEM Listing Rules and by the Hong Kong Companies Ordinance.

The accounting policies and method of computation used in the preparation of these results are consistent with those used in the annual financial statements for the year ended 31 March 2019, except for the adoption of the new or revised standards, amendments to standards and interpretations of HKFRSs which are effective for annual period beginning on 1 April 2019. The adoption of such new or revised standards, amendments to standards and interpretations does not have material impacts on the consolidated financial statements and does not result in substantial changes to the Group's accounting policies.

### 3. REVENUE AND OTHER INCOME AND GAIN, NET

Revenue represents the amounts received and receivable from provision of solutions for audiovisual, conferencing, presentation and multimedia control systems, including installation services and audiovisual system maintenance services, net of discounts and sales related taxes and maintenance services income. Analysis of the Group's revenue and other income and gain, net is as follows:

	<b>Three months ended 30 June</b>	
	<b>2019</b>	<b>2018*</b>
	<b>HK\$'000</b>	<b>HK\$'000</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>Revenue from contracts with customers within the scope of HKFRS 15 for the three months ended 30 June 2019</b>		
Disaggregated by major products or service line		
– Solutions for audiovisual, conferencing, presentation and multimedia control systems, including installation services	29,091	26,900
– Audiovisual system maintenance services	4,147	2,790
	<u>33,238</u>	<u>29,690</u>

\* The amounts for the three months ended 30 June 2018 was recognised under HKAS 18.

#### Disaggregation of revenue by timing of recognition

	<b>Three months ended 30 June 2019</b>
	<b>HK\$'000</b>
	<b>(Unaudited)</b>
<b>Timing of revenue recognition</b>	
At a point in time	29,091
Over time	4,147
	<u>33,238</u>
Total revenue from contracts with customers	<u>33,238</u>

	<b>Three months ended 30 June</b>	
	<b>2019</b>	<b>2018</b>
	<b>HK\$'000</b>	<b>HK\$'000</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>Other income and gain, net</b>		
Bank interest income	35	2
Exchange loss	16	(37)
Gross rental income from investment properties ( <i>note</i> )	6	132
Loss on disposal of property and equipment	(3)	–
	<u>54</u>	<u>97</u>

*Note:* No direct operating expenses incurred for investment properties that generated rental income.

#### 4. SEGMENT INFORMATION

The Directors consider that there is only one operating and reportable business segment for the Group, being the provision of video conferencing and multimedia audiovisual solutions, and maintenance services. This operating segment is reported in a manner consistent with the information reported to the Board, being the chief operating decision maker, for the purposes of resources allocation and performance assessment.

##### Geographical information

The Group's operations are located in Hong Kong (place of domicile), the PRC and Singapore. The Group's customers are mainly located in Hong Kong and the PRC.

An analysis of the Group's revenue from external customers is presented based on the location of customers as below:

	Revenue from external customers	
	Three months ended 30 June	
	2019	2018
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Hong Kong (place of domicile)	32,842	28,452
The PRC (other than Hong Kong and Macau)	229	1,072
Macau	167	91
Singapore	–	75
	<u>33,238</u>	<u>29,690</u>

#### 5. INCOME TAX EXPENSES

	Three months ended 30 June	
	2019	2018
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Current tax:		
– Hong Kong Profits Tax	1,123	376
– PRC Enterprise Income Tax	50	108
Deferred taxation	17	32
	<u>1,190</u>	<u>516</u>
Total income tax expenses for the period		

Under the two-tiered profits tax rates regime, the first HK\$2 million of profits of qualifying corporation will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%. For the three months ended 30 June 2019, Hong Kong Profits Tax of the qualified entity of the Group is calculated in accordance with the two-tiered profits tax rates regime. The profits of other Group entities in Hong Kong not qualifying for the two-tiered profits tax rates regime continue to be taxed at the flat rate of 16.5%. For the three months ended 30 June 2018, Hong Kong Profits Tax was calculated at a flat rate of 16.5% of the estimated assessable profits.

Under the Law of the PRC on Enterprise Income Tax (the “**EIT Law**”) and Implementation Regulation of the EIT Law, PRC Enterprise Income Tax is calculated at 25% (2018: 25%) of the estimated assessable profits for the three months ended 30 June 2019.

The Singapore subsidiary is in loss-making position for the Period and accordingly does not have any provision for Singapore Corporate Tax at 17% for the three months ended 30 June 2019 and 2018.

Pursuant to the rules and regulations of the Cayman Islands and the BVI, the Group is not subject to any income tax in the Cayman Islands and the BVI.

## **6. DIVIDEND**

The Board has resolved not to declare any interim dividend for the three months ended 30 June 2019 (2018: nil).

## **7. EARNINGS PER SHARE**

The calculation of the basic earnings per share is based on the profit attributable to the owners of the Company for the three months ended 30 June 2019 of approximately HK\$1,151,000 (2018: HK\$1,363,000), and the weighted average number of 1,000,000,000 ordinary shares (2018: 1,000,000,000 ordinary shares) of the Company which were in issue during the three months ended 30 June 2019.

The dilutive earnings per share is equal to the basic earnings per share as there were no dilutive potential ordinary shares outstanding during the three months ended 30 June 2019 and 2018.

## **MANAGEMENT DISCUSSION AND ANALYSIS**

### **BUSINESS REVIEW**

The Group is one of the leading service providers of video conferencing and multimedia audiovisual solutions in Hong Kong. The Group's services can be divided into two lines, namely the provision of (i) solutions for audiovisual, conferencing, presentation and multimedia control systems, including installation services; and (ii) audiovisual system maintenance services.

The Group continued to maintain and strengthen its position as one of the leading service providers of video conferencing and multimedia audiovisual solutions in Hong Kong and continued to expand its market share in the video conferencing and multimedia audiovisual solutions industry in the PRC.

### **FINANCIAL REVIEW**

#### **Revenue**

The Group's revenue increased by approximately HK\$3,548,000 or 12.0% from approximately HK\$29,690,000 for the three months ended 30 June 2018 to approximately HK\$33,238,000 for the three months ended 30 June 2019.

Revenue generated from solutions for audiovisual, conferencing, presentation and multimedia control systems, including installation services increased by approximately HK\$2,191,000 or 8.1% from approximately HK\$26,900,000 for the three months ended 30 June 2018 to approximately HK\$29,091,000 for the three months ended 30 June 2019, which was primarily attributable to the completion of a few sizeable projects during the three months ended 30 June 2019.

Revenue generated from audiovisual system maintenance services increased by approximately HK\$1,357,000 or 48.6% from approximately HK\$2,790,000 for the three months ended 30 June 2018 to approximately HK\$4,147,000 for the three months ended 30 June 2019, which was primarily attributable to the increase in the number of maintenance projects after completion of various installation projects.

#### **Gross operating profit and gross operating profit margin**

Gross operating profit is calculated based on the revenue for the Period minus cost of inventories sold for the Period. Gross operating profit margin is calculated based on the gross operating profit for the Period divided by revenue for the Period and multiplied by 100%.

Gross operating profit increased by 34.9% from approximately HK\$11,640,000 for the three months ended 30 June 2018 to approximately HK\$15,704,000 for the three months ended 30 June 2019, mainly due to the increase in revenue from audiovisual system maintenance services during the Period which generate a higher return outweighing the increase in revenue from solutions for audiovisual, conferencing, presentation and multimedia control systems, including installation services.



As mentioned above, the gross operating profit margin increased from 39.2% for the three months ended 30 June 2018 to 47.2% for the three months ended 30 June 2019.

### **Staff cost**

Staff cost increased by 10.1% from approximately HK\$7,016,000 for the three months ended 30 June 2018 to approximately HK\$7,722,000 for the three months ended 30 June 2019, mainly due to the increase in sales commission which was in line with the increase in revenue.

### **Other operating expenses**

Other operating expenses mainly comprise legal and professional fees, rental expenses, building management fee and other office expenses. Other operating expenses increased by approximately HK\$2,773,000 from approximately HK\$1,787,000 for the three months ended 30 June 2018 to approximately HK\$4,560,000 for the three months ended 30 June 2019. This was mainly due to the increase in professional fees during the Period.

### **Income tax expenses**

Income tax expenses increased from approximately HK\$516,000 for the three months ended 30 June 2018 to approximately HK\$1,190,000 for the three months ended 30 June 2019, which was mainly due to the increase in taxable profits in Hong Kong.

### **Profit for the period**

Profit for the period decreased by 15.6% from approximately HK\$1,363,000 for the three months ended 30 June 2018 to approximately HK\$1,151,000 for the three months ended 30 June 2019, which was mainly due to (i) the increase in revenue and gross operating margin; offset by (ii) the increase in professional fees and (iii) the increase in income tax expenses during the Period.

## **PROSPECTS**

Leveraging our position as one of the leading service providers of video conferencing and multimedia audiovisual solutions in Hong Kong, the Group is looking for business opportunities to further expand our market share in the video conferencing and multimedia audiovisual solutions industry in the PRC, especially in the Greater Bay Area.

After the opening of the Hong Kong-Zhuhai-Macao Bridge and Guangzhou-Shenzhen-Hong Kong Express Rail Link, economic activity in the Greater Bay Area is expected to rise. The Group will seize the opportunities to explore new business in the Greater Bay Area in order to support our long-term development.

## CHARGE ON THE GROUP'S ASSETS

As at 30 June 2019, land and buildings of approximately HK\$87,390,000 (31 March 2019: HK\$88,048,000) were pledged to secure banking facilities granted to the Group.

## CONTINGENT LIABILITIES

The Group has no material contingent liabilities as at 30 June 2019 (31 March 2019: nil).

## USE OF PROCEEDS

The net proceeds from the Company's issue of 250,000,000 new Shares at the placing price of HK\$0.36 per share at the time of the Listing (the "Placing"), after deducting the underwriting fees and other expenses, amounted to approximately HK\$66.3 million. On 30 March 2017, the Board resolved to implement a partial reallocation and change in use of net proceeds from the Placing to enhance the effectiveness of the Group's business operation.

The following table sets forth the status of the use of proceeds from the Placing:

	Planned use of proceeds as stated in the Prospectus <i>HK\$' million</i>	Change in use of proceeds resolved on 30 March 2017 <i>HK\$' million</i>	Planned use of proceeds subsequent to the change <i>HK\$' million</i>	Actual use of proceeds from the date of Listing up to 30 June 2019 <i>HK\$' million</i>
To recruit experienced sales staff to expand the video conferencing and multimedia audiovisual solution business in Hong Kong	11.5	4.4	15.9	15.9
To acquire a new warehouse in Hong Kong	32.7	5.0	37.7	37.7
To set up new regional offices with showrooms in Beijing, Shanghai and Singapore	13.7	(11.4)	2.3	2.3
To carry out marketing and promotion activities on both traditional and new media platforms to improve public awareness of the Group and further strengthen its position in Hong Kong, the PRC and Singapore	2.4	–	2.4	2.4
To upgrade the computer system and other office facilities	–	2.0	2.0	0.3
For working capital and other general corporate purposes	6.0	–	6.0	6.0
<b>TOTAL</b>	<u>66.3</u>	<u>–</u>	<u>66.3</u>	<u>64.6</u>

The unused net proceeds from the Placing amounting to approximately HK\$1.7 million were deposited in licensed banks in Hong Kong.

The Directors will constantly evaluate the Group's business objectives and may change or modify the Group's plans against changing market conditions to attain sustainable business growth of the Group. In the event that the Directors consider it necessary to further change the use of net proceeds from the Placing, the Company will make appropriate announcement in accordance with the relevant provisions of the GEM Listing Rules.

#### **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

During the Period, none of the Company and its subsidiaries has purchased, sold or redeemed any of the Company's listed securities.

#### **CODE OF CONDUCT REGARDING SECURITIES TRANSACTIONS BY THE DIRECTORS**

The Company has adopted a code of conduct regarding securities transactions by the Directors on terms no less exacting than the required standard of dealings as set out in Rules 5.48 to 5.67 of the GEM Listing Rules. The Company, having made specific enquiries of all Directors, was not aware of any non-compliance with the required standard of dealings and its code of conduct regarding securities transactions by the Directors during the Period.

#### **DIRECTORS' INTERESTS IN COMPETING BUSINESS**

As at 30 June 2019, none of the Directors or their respective associates had any business or interests in a business which competes or is likely to compete, either directly or indirectly, with the business of the Group.

#### **CORPORATE GOVERNANCE PRACTICES**

The Company maintains a high standard of corporate governance to safeguard the interests of the shareholders of the Company and enhance its corporate value. The Company's corporate governance practices are based on the principles and code provisions as set out in the Corporate Governance Code and Corporate Governance Report in Appendix 15 to the GEM Listing Rules (the "CG Code"). To the best knowledge of the Board, the Company had complied with the CG Code during the Period and up to the date of this announcement.

#### **REVIEW OF RESULTS**

The Company has established an audit committee (the "Audit Committee") in accordance with the requirements of the CG Code for the purpose of reviewing and providing supervision over the Group's financial reporting process, risk management and internal controls. The Audit Committee currently comprises three independent non-executive Directors, namely Mr. Fong Chi, Mr. Lum Pak Sum and Mr. Mong Cheuk Wai. Mr. Lum Pak Sum is the chairman of the Audit Committee.

The Audit Committee has reviewed the unaudited consolidated results of the Group for the Period and this announcement and is of the view that they have complied with the applicable accounting standards, the GEM Listing Rules and other applicable legal requirements, and that adequate disclosures had been made.

#### **EVENTS AFTER REPORTING PERIOD**

The Board is not aware of any material event after the end of the reporting period and up to the date of this announcement that requires disclosure.

By order of the Board  
**i-Control Holdings Limited**  
**Zhong Naixiong**  
*Chairman*

Hong Kong, 8 August 2019

*As at the date of this announcement, the executive Directors are Mr. Zhong Naixiong, Mr. Yau Wing Keung, Mr. Tong Sai Wong, Mr. Chan Wing Yiu and Mr. Chan Wing Lun; the non-executive Director is Dr. Wong King Keung; and the independent non-executive Directors are Mr. Fong Chi, Mr. Fung Chan Man Alex, Mr. Lum Pak Sum and Mr. Mong Cheuk Wai.*